

MANX WILDLIFE TRUST
(Company Limited by Guarantee)
DIRECTORS' REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 JANUARY 2020

Registered Charity Number: 225(IOM)

MANX WILDLIFE TRUST

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FOR THE YEAR ENDED 31 JANUARY 2020

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DIRECTORS' REPORT FOR THE YEAR ENDED 31 JANUARY 2020

Incorporation and Registration

Manx Wildlife Trust is a company limited by guarantee, which was incorporated on 6th March 1973, Company Number 5297C. Manx Wildlife Trust is registered as a Charity, Registered Charity Number 225 IOM. The registered office is situated at 7-8 Market Place, Peel, Isle of Man.

General Information

Manx Wildlife Trust's Bankers are Isle of Man Bank, East Region, PO Box 13, Douglas, IM99 1AN.

Manx Wildlife Trust's Advocates are Corlett Bolton & Co, 4 Finch Road, Douglas, Isle of Man, IM1 2PT.

Manx Wildlife Trust's Auditors are Moore Stephens Chartered Accountants, 26-28 Athol Street, Douglas, IM99 1BD.

Objectives of Manx Wildlife Trust

The objectives for which Manx Wildlife Trust is established are:

- i. To record and study places and objects of botanical, zoological, ecological, geological, archaeological or other scientific interest, or of natural beauty, and to protect these from injury, ill treatment or destruction.
- ii. To establish, form, own, maintain and manage bird sanctuaries or nature reserves for the conservation and control of wild plants and other vegetation and of the wild creatures of any description living naturally there in.
- iii. To encourage the breeding of any species of the wild flora or fauna which are scientifically interesting, beautiful or rare.
- iv. To promote, organise, carry on and encourage study and research for the advancement of knowledge in the natural sciences, and to make grants or donations for such purposes.
- v. To do all other such acts and things as may promote or advance and assist in promoting or advancing wildlife conservation and the natural sciences in the Isle of Man.

Manx Wildlife Trust (MWT) was founded in 1973 and is the Isle of Man's leading nature conservation charity. Its members, staff, and volunteers support MWT to protect Manx wildlife with our current work programmes:

- Protecting wildlife in our 25 MWT Nature Reserves and the other areas of land we help manage.
- Working in partnerships to create an enhanced and expanded network of places for wildlife across the land and waters of the Isle of Man.
- Developing natural solutions to mitigate climate change impact, including peatland restoration, increasing seagrass beds and planting more trees.
- Reducing our own environmental impact, while encouraging others to do the same.
- Connecting people in the Isle of Man strongly to the nature that surrounds them and educating, inspiring and enabling them to take action to value and enhance it.
- Standing up for wildlife in fishing, farming, planning and land management, basing our advice and actions on sound science

DIRECTORS' REPORT (continued) FOR THE YEAR ENDED 31 JANUARY 2020

Structure of Manx Wildlife Trust

The Council of Manx Wildlife Trust serves as the governing authority of the charity and maintains overall charge of all operations of the company. The members of the Council are appointed as Directors of the Company, which is limited by guarantee. The Council may delegate any of its powers to any committee consisting of one or more Council members, or two or more members of Manx Wildlife Trust. During this year the standing sub-committees were: Strategic Development and Research, Marine, Marketing, Education and Finance. Day-to-day management of the charity is vested in the CEO of Manx Wildlife Trust and paid staff, with the nature reserves being operated by the Reserves Officer and volunteer wardens.

Activities undertaken in the period

During the year to 31st January 2020 Manx Wildlife Trust continued to carry out its core activities as follows:

- Maintenance and management of its 25 nature reserves;
- Collection and recording of biological data and information;
- Provision of environmental interpretation and educational material;
- Provision of environmental advisory and consultancy services to the public, government departments and the commercial sector;
- Monitoring and commenting on proposed planning developments;
- Organisation of wildlife related activities and events for both MWT members and the wider IOM population;
- Various fundraising activities;
- Continued operation of its Gift Shop & Visitor Centre in Peel and two other visitor centres at Ayres and Scarlett;
- Continued participation and operation of the Wildflowers of Mann Project;
- Continued operation of the Education Officer post; and
- Continued operation of the Marine Officer post.
- Development of a new post for Manx Mires restoration and Volunteer Coordination across MWT – funded for one year by the Manx :Lottery Trust.

Results for the year

Manx Wildlife Trust made a loss for the year of £27,489 (2019: profit: £139,558). No dividend or distribution to members is proposed or considered appropriate (2019: £ nil).

Statement of Risks to which the Charity is exposed

Manx Wildlife Trust is funded by income from membership subscriptions, various grants, legacies and donations, dividends from the subsidiary company Wildlife Limited and income from consultancy and advisory services. A full year's budget for the operation of the organisation is prepared and approved by the Council each year. No new projects or major expenditure are undertaken until the majority of the required funding is already secured and in place.

Plans for future periods

The 5-year strategic development plan was revised in early 2016. This document sets out plans for the future growth and targets for all aspects of Manx Wildlife Trust's operation over a 5-year period. This document was implemented during the 2018 calendar year. The existing strategy runs out in 2020 and a new version will be produced in the year 2020-21. This will look to align with the ambitions of the wider Wildlife Trust federation, but with the focus being on the Isle of Man.

Auditors

The auditors, Moore Stephens Chartered Accountants, being eligible, have expressed their willingness to continue in office in accordance with Section 12(2) of the Isle of Man Companies Act 1982.

**DIRECTORS' REPORT (continued)
FOR THE YEAR ENDED 31 JANUARY 2020**

Council of Manx Wildlife Trust

The Directors who served on the Council of Manx Wildlife Trust during the year and to date are as follows:

| | |
|-----------------------|---|
| V Davies (Chairman) | Re-appointed on 7 July 2018 |
| S Bolton (Secretary) | Re-appointed on 7 July 2018 |
| P Seaward (Treasurer) | Re-appointed on 29 June 2019 |
| P McEvoy | Re-appointed on 7 July 2018 – Resigned on 18 March 2019 |
| K Etherton | Re-appointed on 29 June 2019 |
| A Johnston | Appointed on 13 July 2017 |
| R Pullin | Appointed on 7 July 2018 |
| S Cain | Appointed 7 July 2018 |
| A P Crocker | Appointed 29 April 2019 |
| R Glover | Appointed 29 June 2019 |

Council may appoint new Directors during the year, however such Directors shall cease to be members of Council at the following AGM, but shall then be eligible to stand for re-election to the Council.

Directors serve for a fixed period of 3 years before being obliged to seek re-election under Article 28 of the Articles of Association.

The Directors are not remunerated for their services and, under Article 27, no person who is employed by Manx Wildlife Trust shall be eligible for election to the Council.

V Davies
Chairman

Date:

DIRECTORS' RESPONSIBILITIES' STATEMENT FOR THE YEAR ENDED 31 JANUARY 2020

The Directors are required to prepare financial statements for each financial year which give a true and fair view of Manx Wildlife Trust's financial activities during the year and its financial position at the balance sheet date. In preparing financial statements when giving a true and fair view, the Directors should follow the best practice and:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards and statements of recommended practice have been followed, subject to any departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that Manx Wildlife Trust will continue in operation.

The Directors confirm that they have complied with the above requirements in preparing the financial statements.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of Manx Wildlife Trust and which enable them to ensure that the financial statements comply with applicable law and regulations. They are also responsible for safeguarding the assets of Manx Wildlife Trust and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations. Under that law the Directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (UK Generally Accepted Accounting Practice), including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland".

INDEPENDENT AUDITOR'S REPORT TO THE DIRECTORS OF MANX WILDLIFE TRUST

We have audited the financial statements of Manx Wildlife Trust for the year ended 31 January 2019 which are set out on pages 7 to 19. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (UK Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. This report is made solely to the Directors, as a body, in accordance with Section 15 of the Isle of Man Companies Acts 1982. Our audit work has been undertaken so that we might state to the Directors those matters we are required to state to them in an Auditors' Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Directors as a body, for our audit work, for this report, or for the opinions we have formed.

RESPECTIVE RESPONSIBILITIES OF THE DIRECTORS AND AUDITOR

As explained more fully in the Directors' Responsibilities Statement set out on page 4, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the Company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the Directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Annual Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies, we consider the implications for our report.

OPINION ON FINANCIAL STATEMENTS

In our opinion the financial statements:

- give a true and fair view of the state of Manx Wildlife Trust's affairs as at 31 January 2020 and of its results for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Isle of Man Companies Acts 1931 to 2004.

INDEPENDENT AUDITOR'S REPORT TO THE DIRECTORS OF MANX WILDLIFE TRUST
(continued)

MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Isle of Man Companies Acts 1931 to 2004 requires us to report to you if, in our opinion:

- proper accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us;
- the financial statements are not in agreement with the accounting records and returns;
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Moore Stephens
Chartered Accountants
Douglas
Isle of Man

2020

**STATEMENT OF INCOME AND RETAINED EARNINGS
FOR THE YEAR ENDED 31 JANUARY 2020**

| | Note | Unrestricted Funds £ | Restricted Funds £ | Total 2019/20 £ | Total 2018/19 £ |
|--|-------|----------------------------|--------------------------|-----------------------|-----------------------|
| Incoming Resources from generated funds | | | | | |
| Voluntary Income | | | | | |
| Subscriptions | | 31,077 | - | 31,077 | 27,486 |
| Bequests & Legacies | | - | - | - | 116,744 |
| Donations | | 26,663 | - | 26,663 | 20,253 |
| Activities for Generating Funds | | | | | |
| Grants & Sponsorship | 3 | 93,417 | 19,319 | 112,736 | 143,299 |
| Consultancy Income | | 42,748 | - | 42,748 | 38,127 |
| Contract Income | | 52,378 | - | 52,378 | 51,627 |
| Investment Income | | | | | |
| Interest Income | | 687 | - | 687 | 339 |
| Incoming Resources from Charitable Activities | | | | | |
| Fundraising | | 18,393 | - | 18,393 | 20,214 |
| Wildlife Limited Dividend | 4 | 36,874 | - | 36,874 | 30,000 |
| Other Incoming Resources | | | | | |
| Other Income | | 13,283 | - | 13,283 | 10,315 |
| | 15/16 | 315,520 | 19,319 | 334,839 | 458,404 |
| Resources Expended | | | | | |
| Costs of Generating Voluntary Income | | | | | |
| | | 43,804 | - | 43,804 | 6,374 |
| Costs of Generating Consultancy Income | | | | | |
| | | 37,264 | - | 37,264 | - |
| Project Expenditure | | | | | |
| Sponsored Projects | 6 | 162,141 | 17,305 | 179,446 | 180,586 |
| Visitor Centres | | 761 | - | 761 | 874 |
| Charitable Activities | | | | | |
| | 7 | 57,155 | 2,014 | 59,169 | 60,940 |
| Support & Development | | | | | |
| Salaries | | 57,445 | - | 57,445 | 77,935 |
| Support & Administration | | 43,719 | - | 43,719 | 51,137 |
| Insurance | | 4,644 | - | 4,644 | 4,359 |
| RSNC Subs | | 2,430 | - | 2,430 | 2,753 |
| Depreciation | | 1,016 | - | 1,016 | 818 |
| Contribution to costs from Funded Projects and Core Activities | | (67,370) | - | (67,370) | (66,930) |
| | 15/16 | 343,009 | 19,319 | 362,328 | 318,846 |
| Net Loss | 5 | (27,489) | - | (27,489) | 139,558 |
| As at 1st February 2019 | | 1,743,392 | - | 1,743,392 | 1,603,834 |
| As at 31st January 2020 | | 1,715,903 | - | 1,715,903 | 1,743,392 |

All amounts relate to continuing operations. There were no acquisitions or discontinued operations during the current or preceding year.

The notes on pages 11 to 20 form part of these financial statements.

**STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES
FOR THE YEAR ENDED 31 JANUARY 2020**

| | | 2020 | 2019 |
|---|-------------|------------------|-----------|
| | | £ | £ |
| Surplus on revaluation of land | Note | - | 42,455 |
| (Loss)/Profit for the financial year | | (27,489) | 139,558 |
| Total recognised gains and losses for the financial year | | (27,489) | 182,013 |
| As at 1 st February 2019 | | 1,907,950 | 1,725,937 |
| As at 31st January 2020 | 15 | 1,880,461 | 1,907,950 |

The notes on pages 11 to 20 form part of these financial statements.

**STATEMENT OF FINANCIAL POSITION
AS AT 31 JANUARY 2020**

| | Note | Unrestricted Funds £ | Restricted Funds £ | Total 2019/20 £ | Total 2018/19 £ |
|---|-------------|-------------------------------------|-----------------------------------|--------------------------------|--------------------------------|
| Fixed assets | | | | | |
| Heritage Assets | 10a | 1,070,825 | - | 1,070,825 | 1,070,825 |
| Tangible Assets | 10 | 523,394 | - | 523,394 | 518,610 |
| Investment | 11 | 2 | - | 2 | 2 |
| | | <u>1,594,221</u> | <u>-</u> | <u>1,594,221</u> | <u>1,589,437</u> |
| Debtors | | | | | |
| Amounts falling due in more than one year: | | | | | |
| Wildlife Limited | 12 | 36,874 | - | 36,874 | 30,000 |
| Amounts falling due within one year: | | | | | |
| Debtors | 12 | 44,967 | - | 44,967 | 26,052 |
| Cash at bank and in hand | 13 | 212,354 | 105,809 | 318,163 | 373,315 |
| | | <u>294,195</u> | <u>105,809</u> | <u>400,004</u> | <u>429,367</u> |
| Current Liabilities | | | | | |
| Amounts falling due within one year | 14 | (7,955) | (105,809) | (113,764) | (110,854) |
| | | <u>286,240</u> | <u>-</u> | <u>286,240</u> | <u>318,513</u> |
| Total assets less current liabilities | | | | | |
| | | <u>1,880,461</u> | <u>-</u> | <u>1,880,461</u> | <u>1,907,950</u> |
| Total Net Assets | | | | | |
| | | <u>1,880,461</u> | <u>-</u> | <u>1,880,461</u> | <u>1,907,950</u> |
| The Funds of the Charity: | | | | | |
| Unrestricted Funds | 15 | 1,158,077 | - | 1,158,077 | 1,185,566 |
| Revaluation Reserve | 15 | 722,384 | - | 722,384 | 722,384 |
| Restricted Funds | 16 | - | - | - | - |
| | | <u>1,880,461</u> | <u>-</u> | <u>1,880,461</u> | <u>1,907,950</u> |

The financial statements were approved and authorised for issue by the Directors and were signed on their behalf on 2020

Director

Director

The notes on pages 11 to 20 form part of these financial statements.

**STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 31 JANUARY 2020**

| | 2020 £ | 2019 £ |
|---|-----------------|----------------|
| Cash flows from operating activities | | |
| Loss for the financial year | (27,489) | 139,558 |
| Adjustments for: | | |
| Depreciation of tangible fixed assets | 1,016 | 818 |
| Equity dividend receivable | (36,874) | (30,000) |
| (Increase) in debtors | (18,915) | (13,326) |
| Increase / (Decrease) in creditors | 2,910 | (3,240) |
| Net cash flow from operating activities | (79,352) | 93,810 |
| Investing activities | | |
| Purchase of tangible fixed assets | (5,800) | (1,144) |
| Purchase of Heritage Assets | - | (10,000) |
| Equity dividends received | 30,000 | 25,744 |
| Net cash flow from investing activities | 24,200 | 14,600 |
| (Decrease) / Increase in cash and cash equivalents | (55,152) | 108,410 |
| Cash and cash equivalents at beginning of year | 373,315 | 264,905 |
| Cash and cash equivalents at the end of the year | 318,163 | 373,315 |

The notes on pages 11 to 20 form part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JANUARY 2020

1. ACCOUNTING POLICIES

1.1 BASIS OF PREPARATION OF FINANCIAL STATEMENTS

Manx Wildlife Trust is a Registered Charity in the Isle of Man, Registered Charity Number 225 IOM, with its registered office and principal place of business at 7-8 Market Place, Peel, IM5 1AB, Isle of Man.

The financial statements have been prepared under the historical cost convention and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland, and the Statement of Recommended Practice 'Accounting and Reporting by Charities 2015'.

The financial statements are prepared in sterling which is the functional currency of Manx Wildlife Trust. The figures presented are rounded to the nearest pound.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates, as detailed in the below accounting policies.

The following principal accounting policies have been applied:

1.2 CONSOLIDATED ACCOUNTS

Manx Wildlife Trust owns 100% of Wildlife Limited, a limited company incorporated in the Isle of Man. As permitted under the Isle of Man Companies Act 1982 section 4(2)(b)(i), in the opinion of the Directors, the preparation of consolidated accounts would cause expense and delay out of proportion to their value to the beneficiaries.

1.3 DEFINITION OF FUNDS

Restricted funds have been donated by sponsors for specific purposes and therefore can only be applied in furtherance of the objectives of the project in question. This category also includes general funds which have been allocated for specific purposes by Manx Wildlife Trust.

1.4 REVENUE RECOGNITION

Revenue is recognised to the extent that it is probable that the economic benefits will flow to Manx Wildlife Trust and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received or receivable. In respect of specific income types, the following criteria must also be met before revenue is recognised:

Donations and legacies are accounted for when received or paid. Known legacies which have been notified to Manx Wildlife Trust during the year, and for which receipt occurs or is expected within a reasonable period of the year end, are accrued as income in the year.

Government grants are recognised in deferred income until the relevant expense is incurred, at which point the income is recognised.

1.5 VOLUNTEER HELP

Honorary Officers and Directors provide support to Manx Wildlife Trust and it is not practicable or feasible to place a value on time volunteered in this respect by these persons or other temporary or occasional volunteers.

NOTES TO THE FINANCIAL STATEMENTS (continued) FOR THE YEAR ENDED 31 JANUARY 2020

1. ACCOUNTING POLICIES (continued)

1.6 EXPENDITURE

Expenditure is accounted for on an accruals basis under operational headings which reflect the general organisation of Manx Wildlife Trust.

1.7 TANGIBLE FIXED ASSETS

The freehold property is measured using the revaluation model as per FRS 102 section 17. The property will be revalued at a sufficient regularity to ensure the carrying value does not materially differ from the fair value.

Other fixed assets are stated at cost less accumulated depreciation and any accumulated impairment losses. Such cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Depreciation is provided on leasehold property and plant and equipment, at rates calculated to write off the cost less estimated residual value, of each asset on a systematic basis over their estimated useful lives as follows:

| | |
|-------------------|---|
| Freehold property | The directors consider that ongoing maintenance work keeps the property to a high level of repair. The difference between the freeholds residual value and the carrying amount in the financial statements is not material. For these reasons any charge for depreciation would be immaterial in the context of the company's Financial Statements and therefore the property is not depreciated. |
| Other assets | 3 to 5 years |

The assets' residual values, useful lives and depreciation methods are reviewed and adjusted prospectively, if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised within other income in the Statement of Income and Retained Earnings.

1.8 HERITAGE ASSETS

Heritage assets of Manx Wildlife Trust include specimen collections, historical artefacts and all of its nature reserves. These assets, whether obtained by purchase, gift or legacy, are regarded as of conservation and / or heritage significance and are preserved and maintained by Manx Wildlife Trust in accordance with its core charitable aims as set out in the memorandum and articles. All nature reserves are maintained for the benefit of wildlife but are publically accessible, either through permanent access provision or by prior appointment with the charity.

The Heritage Assets are measured using the revaluation model as per the Financial Reporting standard 102 section 34. The Heritage Assets will be revalued at a sufficient regularity to ensure the carrying value does not materially differ from the fair value.

Management plans and property archive registers are maintained for all of Manx Wildlife Trust's Heritage assets, which are not to be disposed of and, as such, they are not considered to be financial investments of Manx Wildlife Trust.

1.9 EQUITY INVESTMENT

The equity investment, which comprises of an unquoted investment in the subsidiary, has been recognised initially at transaction price. Subsequently, the investment has been stated at cost less impairment, if applicable, as it is not publically traded and therefore there is no reliable measure of fair value.

**NOTES TO THE FINANCIAL STATEMENTS (continued)
FOR THE YEAR ENDED 31 JANUARY 2020**

1. ACCOUNTING POLICIES (continued)

1.10 DEBTORS AND CREDITORS

Short term debtors and creditors with no stated interest rate and which are receivable or payable within one year are recorded at transaction price less any impairment. Any losses arising from impairment are recognised in the income statement.

1.11 CASH AND CASH EQUIVALENTS

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and are readily convertible to known amounts of cash with insignificant risk of change in value.

In the Statement of Cash Flows, cash and cash equivalents consist of cash and cash equivalents as defined above, net of any bank overdrafts.

1.12 FINANCIAL INSTRUMENTS

Manx Wildlife Trust only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities such as trade and other accounts receivable and payable and loans to related parties.

Debt instruments that are payable or receivable within one year, typically trade payables or receivables, are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration, expected to be paid or received.

Financial assets and liabilities that are measured at the fair value of the amount expected to be paid or received are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the Income Statement.

For financial assets and liabilities measured at cost less impairment, the impairment loss is measured as the difference between an instrument's carrying amount and best estimate, which is an approximation of the amount that Manx Wildlife Trust would receive or pay for the instrument if it were to be sold at the reporting date.

2. JUDGEMENTS IN APPLYING ACCOUNTING POLICIES AND KEY SOURCES OF ESTIMATION UNCERTAINTY

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported for assets and liabilities at the reporting date, and the amounts reported for revenue and expenses during the year. However, the nature of estimation means that actual outcomes could differ from those estimates.

Manx Wildlife Trust derives a proportion of its income from voluntary donations which cannot be fully controlled until they are entered into the accounting records.

**NOTES TO THE FINANCIAL STATEMENTS (continued)
FOR THE YEAR ENDED 31 JANUARY 2020**

3. REVENUE

The revenue of Manx Wildlife Trust all derives from one principal area of activity, that of charitable activities. The categories of revenue recognised by Manx Wildlife Trust are shown in the Statement of Income.

Manx Wildlife Trust has benefitted from the following grant assistance and business sponsorship during the year:

| Supporter | Project Supported | 2019/20 £ | 2018/19 £ |
|-----------------------------|--------------------------|----------------------------|----------------------------|
| IOM Govt / Scholl Found | Marine Officer | 27,041 | 21,080 |
| Various | Marine Projects | 1,424 | 12,281 |
| IOM Govt/Tesco Bags of Help | Education | 17,873 | 21,737 |
| Various | Reserves | 10,317 | 24,870 |
| Various | Wildflowers of Mann | 18,850 | 25,350 |
| Manx Lottery Trust | Ramsey Forest | 4,632 | 8,993 |
| IOM Govt | Festival of the Sea | 1,488 | 3,168 |
| Manx Lottery Trust | Wildlife Counts | 9,370 | 15,902 |
| SPMCE | State of Nature | - | 1,500 |
| SPMCE | Wildlife Training | 257 | 1,041 |
| Various | Core Projects | 4,174 | 6,962 |
| Mark Fitzpatrick | Calf Supporters | - | 415 |
| Manx Lottery Trust | Manx Mires | 6,320 | - |
| Manx Lottery Trust | Mildly Wild | 7,894 | - |
| Manx Lottery Trust | Wild Wellbeing | 874 | - |
| Manx Lottery Trust | Wildlife Sites | 2,222 | - |
| | | 112,736 | 143,299 |

**NOTES TO THE FINANCIAL STATEMENTS (continued)
FOR THE YEAR ENDED 31 JANUARY 2020**

4. SUBSIDIARY COMPANY

The financial position of Manx Wildlife Trust's subsidiary undertaking, Wildlife Limited, a company incorporated in the Isle of Man, and its results for the year, are summarised below:

| Financial Position as at 31 January | 2019/20 | 2018/19 |
|---|----------------|----------|
| | £ | £ |
| Tangible Fixed Assets | - | 1,062 |
| Current Assets | | |
| Inventories | 12,830 | 10,712 |
| Debtors | 100 | - |
| Cash at bank and in hand | 30,019 | 24,805 |
| Creditors: amounts falling due within one year | (6073) | (6,577) |
| Total Assets less Current Liabilities | 36,876 | 30,002 |
| Creditors: amounts falling due in more than one year | (36,874) | (30,000) |
| Net Assets | 2 | 2 |
| Capital and Reserves | | |
| Called up Share Capital | 2 | 2 |
| Retained Profits | - | - |
| | 2 | 2 |
| Income Statement for the year ended 31 January | 2019/20 | 2018/19 |
| | £ | £ |
| Turnover | 101,273 | 91,271 |
| Cost of Sales | (52,715) | (49,529) |
| Gross Profit | 48,558 | 41,742 |
| Administrative costs | (11,684) | (11,742) |
| Operating Profit | 36,874 | 30,000 |
| Taxation | - | - |
| Dividend | (36,874) | (30,000) |
| Retained Profits | - | - |

5. NET (EXPENDITURE) / INCOME

Net (expenditure) / income is stated after charging/(crediting):

| | 2019/20 | 2018/19 |
|---|----------------|---------|
| | £ | £ |
| Depreciation of tangible fixed assets – owned assets | 1,016 | 818 |
| Auditor's remuneration for the audit of the company's annual accounts | 1,863 | 1,863 |

**NOTES TO THE FINANCIAL STATEMENTS (continued)
FOR THE YEAR ENDED 31 JANUARY 2020**

6. PROJECT EXPENDITURE

| Project | Unrestricted Funds £ | Restricted Funds £ | 2019/20 £ | 2018/19 £ |
|---------------------|-------------------------------------|-----------------------------------|----------------------|----------------------|
| Calf Wardens | 43,539 | - | 43,539 | 41,565 |
| Marine Officer | 39,316 | - | 39,316 | 36,644 |
| Wildflowers of Mann | 34,425 | - | 34,425 | 27,370 |
| Education | 44,605 | - | 44,605 | 36,853 |
| Marine Projects | - | 1,017 | 1,017 | 5,578 |
| Ramsey Project | 256 | 4,619 | 4,875 | 10,964 |
| Calf Non-contract | - | - | - | 415 |
| Wildlife Counts | - | 8,317 | 8,317 | 18,656 |
| State of Nature | - | - | - | 1,500 |
| Wildlife Training | - | 257 | 257 | 1,041 |
| Wildlife Sites | - | 2,222 | 2,222 | - |
| Wild Wellbeing | - | 873 | 873 | - |
| | 162,141 | 17,305 | 179,446 | 180,586 |

7. CHARITABLE ACTIVITIES

| Activity | Unrestricted Funds £ | Restricted Funds £ | 2019/20 £ | 2018/19 £ |
|-----------------------|-------------------------------------|-----------------------------------|----------------------|----------------------|
| Nature Reserves Costs | 54,826 | 120 | 54,946 | 55,148 |
| Events and Sales | 2,329 | 1,894 | 4,223 | 5,792 |
| | 57,155 | 2,014 | 59,169 | 60,940 |

8. STAFF COSTS

| | 2019/20 £ | 2018/19 £ |
|-----------------------|----------------------|----------------------|
| Wages and salaries | 209,681 | 185,509 |
| Social security costs | 18,485 | 16,686 |
| Pension costs | 7,559 | 1,460 |
| | 235,725 | 203,655 |

The average number of employees during the year was 7 full-time staff and 3 part-time (2019: 6 full-time and 3 part-time).

9. TAXATION

The whole of Manx Wildlife Trust's income qualifies for exemption from Isle of Man tax as per Section 15(a) of the Income Tax Act 1970. As such, no provision for taxation has been made.

**NOTES TO THE FINANCIAL STATEMENTS (continued)
FOR THE YEAR ENDED 31 JANUARY 2020**

10. TANGIBLE FIXED ASSETS

| | Freehold Property | Other Assets | Total |
|---------------------------|------------------------------|-------------------------|----------------|
| | £ | £ | £ |
| Cost or valuation | | | |
| At 31 January 2019 | 516,608 | 10,702 | 5,27,310 |
| Additions | - | 5,800 | 5,800 |
| At 31 January 2020 | 516,608 | 16,502 | 533,110 |
| Depreciation | | | |
| At 31 January 2019 | - | 8,700 | 8,700 |
| Charge for the year | - | 1,016 | 1,016 |
| At 31 January 2020 | - | 9,716 | 9,716 |
| Net Asset Value | | | |
| At 31 January 2019 | 516,608 | 6,786 | 523,394 |
| At 31 January 2019 | 516,608 | 2,002 | 518,610 |

The freehold property of Manx Wildlife Trust was revalued by commercial estate agents, Chrystals Commercial, on 1st June 1999 on an open market basis. The Directors adjusted the open market value of the freehold property in accordance with their best estimate as at 31st January 2008 in compliance with Financial Reporting Standard 102. Directors perform an internal valuation of the freehold property on an annual basis.

10a HERITAGE ASSETS

| | Freehold Conservation Land | Commercial Valuation |
|--|---|---------------------------------|
| | £ | |
| Valuation | | |
| At 31 January 2019 | 1,070,825 | |
| Addition | - | |
| Revaluation | - | |
| At 31 January 2020 | 1,070,825 | |
| Movement in last 4 accounting periods | | |
| | Year | Cost |
| Land at Aust | 2018/19 | - |
| Crossags | 2018/19 | 10,000 |
| Gat-e-Whing | 2016/17 | - |
| | | 77,455 |

The Directors have adopted Financial Reporting Standard 102 section 34 regarding Heritage Assets. The Heritage Assets of Manx Wildlife Trust was revalued by Neil Taggart MRICS of Chrystals Estate Agents on 23rd April 2018. The Land at Aust was subsequently valued on 1st May 2019.

The valuation of the Crossags site was confirmed as per Isle of Man Land Registry as at 9th February 2019.

The directors decided to amend the cost and depreciation balances for the Other Assets as at 31 January 2018, as it was deemed prudent to only disclose the Other fixed assets which were not fully depreciated. The Net Book Value of the Other Assets disclosed in the statement of financial position was not affected by this amendment.

**NOTES TO THE FINANCIAL STATEMENTS (continued)
FOR THE YEAR ENDED 31 JANUARY 2020**

11. INVESTMENT

| | Unrestricted Funds | Restricted Funds | 2019/20 | 2018/19 |
|--|-------------------------------|-----------------------------|----------------|---------|
| | £ | £ | £ | £ |
| Investment in subsidiary at cost 2 - £1 ordinary shares in Wildlife Limited | 2 | - | 2 | 2 |

12. DEBTORS

| | Unrestricted Funds | Restricted Funds | 2019/20 | 2018/19 |
|---|-------------------------------|-----------------------------|----------------|---------------|
| | £ | £ | £ | £ |
| Amounts falling due after more than one year | | | | |
| Wildlife Limited | 36,874 | - | 36,874 | 30,000 |
| | 36,874 | - | 36,874 | 30,000 |

| | Unrestricted Funds | Restricted Funds | 2019/20 | 2018/19 |
|--|-------------------------------|-----------------------------|----------------|---------------|
| | £ | £ | £ | £ |
| Amounts falling due within one year | | | | |
| Trade debtors | 41,415 | - | 41,415 | 7,922 |
| Prepayments | 820 | - | 820 | 1,199 |
| Accrued income | 2732 | - | 2732 | 6,843 |
| Other debtors | - | - | - | 9,255 |
| Intercompany account | - | - | - | 833 |
| | 44,967 | - | 44,967 | 26,052 |

13. CASH AND CASH EQUIVALENTS

Cash and cash equivalents comprise the following:

| | Unrestricted Funds | Restricted Funds | 2019/20 | 2018/19 |
|--------------------------|-------------------------------|-----------------------------|----------------|---------|
| | £ | £ | £ | £ |
| Cash at bank and in hand | 212,354 | 105,809 | 318,163 | 373,315 |

**NOTES TO THE FINANCIAL STATEMENTS (continued)
FOR THE YEAR ENDED 31 JANUARY 2020**

14. CREDITORS: Amounts falling due within one year

Creditors due within one year includes grants and funds received in relation to projects in which expenditure is due to occur in the year ended 31st January 2020, as shown below.

| | Unrestricted Funds | Restricted Funds | 2019/20 | 2018/19 |
|----------------------|-------------------------------|-----------------------------|----------------|----------------|
| | £ | £ | £ | £ |
| Sundry creditors | 3,031 | - | 3,031 | 5,877 |
| ITIP, NI & pensions | 2,964 | - | 2,959 | - |
| Wildlife Limited | 100 | - | 100 | - |
| Accruals | 1,860 | - | 1,860 | 1,860 |
| Supporter | | Project | | |
| Various | - | Nature reserves | - | 6,204 |
| Various | - | Puffin Project | - | 1,699 |
| Various | - | AMK Memorial | 3,132 | 3,132 |
| IOM Government | - | Water & wetlands | 16,917 | 16,917 |
| Various | - | Marine Scene | - | 1,450 |
| IOM Government | - | Marine Officer | 6,542 | 6,541 |
| IOM Government | - | Marine Mammal Strandings | - | 599 |
| IOM Government | - | Small shark tagging | - | 951 |
| Various | - | Ayres platform | 849 | 849 |
| Various | - | Ramsey Forest | 395 | 395 |
| IOM Government | - | WFOM | - | 1,818 |
| IOM Government | - | Education Officer | - | 873 |
| Various | - | Education Events | - | 733 |
| Various | - | Reserves purchase | 10,500 | 10,500 |
| IOM Government | - | Invasive Species | - | 223 |
| Adopt A Dolphin | - | Manx Whale and Dolphin | 55 | 40 |
| Various | - | Seal Appeal | - | 540 |
| Manx Lottery Trust | - | Wildlife Counts | 3,843 | 28,350 |
| SPMCE | - | State of Nature | 1,500 | 1,500 |
| IOM Government | - | WISE Training | - | - |
| MWT | - | Office Training | - | 534 |
| SPMCE | - | Wildlife Training | 4,703 | 4,959 |
| Mark Fitzpatrick | - | Calf Supporters | 385 | 385 |
| IOM Government | - | Plastics | 3,171 | 4,603 |
| RSWT | - | Youth Forum | 4,860 | 4,860 |
| MWT | - | Biological record searches | 1,600 | 700 |
| Dr Scholl Foundation | - | Marine | - | 3,762 |
| Manx Lottery Trust | - | Wildlife Sites | 3,882 | - |
| Manx Lottery Trust | - | Mildly Wild | 11,052 | - |
| Manx Lottery Trust | - | Manx Mires | 8,848 | - |
| Manx Lottery Trust | - | Wild Wellbeing | 7,430 | - |
| RSWT | - | Marketing staff | 16,145 | - |
| | 7,955 | | 105,809 | 113,764 |
| | | | 113,764 | 110,854 |

**NOTES TO THE FINANCIAL STATEMENTS (continued)
FOR THE YEAR ENDED 31 JANUARY 2020**

15. UNRESTRICTED RESERVES

| | Balance at 31 Jan 2019 £ | Incoming Resources £ | Resources Expended £ | Reallocation of funds £ | Balance at 31 Jan 2020 £ |
|---------------------|--------------------------------|----------------------------|----------------------------|-------------------------------|--------------------------------|
| General fund | 1,185,566 | 315,520 | 343,009 | - | 1,158,077 |
| Revaluation reserve | 722,384 | - | - | - | 722,384 |
| | <u>1,907,950</u> | <u>315,520</u> | <u>343,009</u> | <u>-</u> | <u>1,880,461</u> |

16. RESTRICTED FUNDS

Restricted funds comprise funds received for use only on specific projects less expenditure on those projects. The balance of restricted funds and the movement in the year are shown below.

| | Balance at 31 Jan 2019 £ | Incoming Resources £ | Resources Expended £ | Balance at 31 Jan 2020 £ |
|---------------|--------------------------------|----------------------------|----------------------------|--------------------------------|
| Project Funds | - | 19,319 | 19,319 | - |

17. RELATED PARTY TRANSACTIONS

(a) Control and Key Management Personnel

The ultimate controlling parties of Manx Wildlife Trust are considered to be the Directors. The Directors receive no remuneration from Manx Wildlife Trust.

(b) Transactions and Balances

Manx Wildlife Trust shares premises with its subsidiary, Wildlife Limited. Wildlife Limited pays Manx Wildlife Trust a rental of £500, and a utilities charge of £75, per month. There is no formal agreement between Manx Wildlife Trust and Wildlife Limited. Wildlife Limited paid a total of £6,900 (2019: £6,900) in rent and utilities in the year ended 31st January 2020. Wildlife Limited repaid a total of £30,000 (2019: £25,744) in outstanding dividend payments to Manx Wildlife Trust during the year. Dividend proposed but not received at the year-end amounted to £36,874 (2019: £30,000).

An intercompany creditor of £100 (2019:£833) was outstanding to Wildlife Limited at the year end.